

Advanced Instruments

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CellaVision

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1. What is the brand name of your company's hematology and/or coag analyzer?	GloCyte automated cell counter for CSF	VIDAS 3	CellaVision DM and DC series analyzers
2. What is the latest version of your named analyzer; what year was this version first released to market?	2016	2015	CellaVision DC-1 - 2020
3. Specify the authorizing agency, type, and year of the product's regulatory authorizations.	FDA 510(k); 2016.	TUV CE Mark, 2013; FDA 510(k), 2015	CE Mark 2019; FDA 510(k) 2020
4. What are the dimensions of the named product?	10" x 6" x 8".	24" x 29.5" x 25.5"	14.6" x 11.0" x 15.4"
5. What is the intended use or primary function of the product?	Provides quantitative determination of fluorescence-labeled total nucleated cells and erythrocytes in cerebrospinal fluid collected from adult and pediatric patients.	Diagnosis and patient monitoring	Differential count of white bloodcells (WBC), characterization of red blood cell (RBC) morphology, and platelet estimation.
6. What types of specimen/sample does the product employ?	Cerebrospinal fluid	Serum, plasma, stool	Peripheral whole blood samples typically flagged by a cell-counter indicating an abnormal morphology
7. What types of diseases, conditions, or analytes do tests performed on the analyzer detect?	Total nucleated cells (TNC) and red blood cells (RBC)	Thrombosis (D-DIMER exclusion), sepsis (procalcitonin), infectious diseases (SARS-CoV-2, measles, mumps, rubella, varicella, Lyme, <i>C. difficile</i> , <i>H. pylori</i> , toxoplasma, CMV), and pregnancy (HCG)	Automated cell-locating device for cell-location and identification of RBC, WBC or platelets for in-vitro use. Verification of results by human operator
8. Under ideal conditions, what is the time to first result; how are the test results made available?	TNC and RBC results in 5 minutes; software reports results in cells/ μ L	20 minutes (assay dependent); test results automatically sent to LIS (laboratory information system) and available onscreen or printed	Approximately 2- 6 minutes per slide depending on analyzer
9. What are the product's maximum capacity and throughput under ideal conditions?	One to two specimens in 5 minutes	Processes up to 36 tests per hour (12 assays onboard simultaneously); stat processing available	10 -30 slides/h for complete differential (100 WBC+RBC+PLT) depending on analyzer
10. Briefly describe any automation or connectivity features or options that pertain to the product.	Software interfaces with laboratory information systems; onboard quality control features include Levey-Jennings charts, password protection, and an audit table; comprehensive reports are available for printing.	Automated pipetting and calibration, onboard dilution, bi-directional connectivity with LIS, sample stability management, integrated quality control, barcode traceability, walkaway processing	Leverages high-speed robotics and digital imaging to automatically locate and capture high-quality images of cells. Review of blood smears can be local or remote by morphology experts at other sites
11. What is the typical training time for the product?	1 hour	1.5 day training on-site at customer location	1 day
12. What types of technical support are available?	24/7 comprehensive customer service and technical support	Remote monitoring; remote support services available 24/7/365 via screen-sharing for immediate solutions; skilled specialists for on-site instrument maintenance	First line support by local distribution partners
13. What capabilities, features, or accessories distinguish this product from others on the market?	1 cell/ μ L limit of detection; small 30 μ L test volume; consistent turnaround time; disposable test cartridges eliminate carryover	Reliable, easy-to-use benchtop immunoassay system with a mean time between failure of more than a year; features routine and emergency (stat) testing in a ready-to-use assay format adaptable to batch or single test runs; offers specialty menu of critical care and infectious disease assays.	Automates and simplifies the process of performing blood cell differentials in low-volume laboratories and improves collaboration with colleagues and morphology experts at other sites.

From Routine to Specialty Testing: WE ARE YOUR SOLUTION

Visit us in Booth #2273

Hematology

HORIBA Medical offers 3-part and 5-part diff Micros and Pentra hematology analyzers in a small footprint giving laboratories more options for hematology testing

Hematology

HORIBA Medical now offers next generation Yumizen H* hematology analyzers and automation solutions for laboratories worldwide

Hemostasis

HORIBA Medical provides a new comprehensive range of hemostasis reagents and systems, the Yumizen G** range offered worldwide

Clinical Chemistry

HORIBA Medical provides a comprehensive moderate complexity drugs-of-abuse and general chemistry menu

- More Options
- Less Sendouts
- Increase Revenue

Clinical Chemistry

HORIBA Medical provides Big Lab Automation in a Small Footprint™ with its next generation chemistry system

Toxicology

New Toxicology solutions from HORIBA Medical include an expanded drugs of abuse menu with FDA cleared Pointe™ Fentanyl, LC/MS solutions and Clinitox™ calibrators, controls and standards

HORIBA
Medical

Yumizen
G800

Pentra 400

POINTE™

Yumizen
C1200

Clinitox™
Solutions

Yumizen
H2500

ABX Micros ES 60

* Not FDA cleared
** Not FDA cleared or Health Canada Registered

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1. What is the brand name of your company's hematology and/or coag analyzer?

T-TAS 01

Excyte Mini Automated ESR Analyzer

Excyte 20 Automated ESR Analyzer

2. What is the latest version of your named analyzer; what year was this version first released to market?

US 2020

2008

2006

3. Specify the authorizing agency, type, and year of the product's regulatory authorizations.

FDA 510(K), 2020; CE Mark, 2018; PMDA, 2021

FDA Class 1 Exempt 2008

FDA Class 1 Exempt 2006

4. What are the dimensions of the named product?

320(W)x247(H)x360(D) mm

6" x 8" x 4"

8.5" x 13.5" x 10.5"

5. What is the intended use or primary function of the product ?

A quantitative, semi-automated analyzer for the assessment of total platelet function in clinical laboratories.

Quantitative determination of erythrocyte sedimentation rate (ESR) in whole blood

Quantitative determination of erythrocyte sedimentation rate (ESR) in whole blood

6. What types of specimen/sample does the product employ?

315 µL BAPA anticoagulated whole blood

Whole blood

Whole blood

7. What types of diseases, conditions, or analytes do tests performed on the analyzer detect?

Primary hemostasis dysfunction and known anti-platelet medication.

Nonspecific screening for indications of inflammation, infection, cancer, rheumatic diseases, and diseases of the blood and bone marrow

Nonspecific screening for indications of inflammation, infection, cancer, rheumatic diseases, and diseases of the blood and bone marrow

8. Under ideal conditions, what is the time to first result; how are the test results made available?

10 minute runtime, results displayed to software

15 minutes. Results are displayed on screen, printed, or transmitted to a laboratory information system (LIS)

15 minutes. Results are displayed on screen, printed, or transmitted to a laboratory information system (LIS)

9. What are the product's maximum capacity and throughput under ideal conditions?

Up to 12 samples per Hour

10 positions, 40 samples per hour

20 positions, 80 tests per hour

10. Briefly describe any automation or connectivity features or options (eg, autocalibration, autodetection of specimens, onboard real-time quality control, troubleshooting) that pertain to the product.

Automated chip detection/identification. Optional barcode reader for positive sample ID. 2 levels of automated QC

No maintenance or calibration is required; closed tube sampling; autodetection of specimens; LIS compatibility; onboard storage of patient samples and QC; Yudson plot graph for quick analysis of daily QC

No maintenance or calibration is required; closed tube sampling; autodetection of specimens; LIS compatibility; onboard storage of patient samples and QC; Yudson plot graph for quick analysis of daily QC

11. What is the typical training time for the product?

Half day

Less than an hour

1 to 2 hours

12. What types of technical support are available?

Phone call and email technical support. On-site as necessary.

Monday to Friday, 8:00 am to 6:00 pm EST

Monday to Friday, 8:00 am to 6:00 pm EST

13. What capabilities, features, or accessories distinguish this product from others on the market?

Physiologic flow conditions with no exogenous agonist more closely mimics in vivo conditions. A single test with easy to interpret results provides a better clinical picture of primary hemostasis.

Small footprint; automated ESR testing based on gold standard Westergren method.

Small footprint; onboard mixer, scanner, and printer; automated ESR testing based on gold standard Westergren method.

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Quantra QPlus System: Quantra Hemostasis Analyzer, QPlus cartridge	ABX Micros ES60	ABX Pentra 60C+	ABX Pentra XL80
OUS 2017; US 2019 (de novo marketing authorization)	ABX Micros ES 60 USA 2014	ABX Pentra 60C+, USA 2000	ABX Pentra XL80, USA 2003
CE mark 2017; FDA de novo marketing authorization for Quantra QPlus System 2019	CE Mark, 2015 FDA 510(k), 2014	CE Mark, 2010 FDA 501(k), 2000	CE Mark, 2012 FDA 510(k), 2003
19.25" x 14" x 12"	16.9" x 14.2" x 14.2"	20.3" x 17.5" x 19"	21.5" x 32.3" x 22.4"
Evaluates the viscoelastic properties of whole blood by clot time, clot time with heparinase, clot stiffness; fibrinogen contribution to clot stiffness, platelet contribution to clot stiffness, and clot time ratio.	Intended use: The ABX Micros ES 60 analyzer is a quantitative 3-part Diff automated hematology system used for in-vitro diagnostic testing of whole blood specimens in clinical laboratories.	Fully automated 5-part diff hematology system used for the in-vitro diagnostic testing of whole blood specimens in clinical laboratories.	Fully automated 5-part Diff hematology system with an autoloader used for the in-vitro diagnostic testing of whole blood specimens in clinical laboratories.
Whole blood	Whole blood	Whole blood	Whole blood
Evaluates blood coagulation in perioperative patients age 18 years and older to assess possible hypocoagulable and hypercoagulable conditions in cardiovascular or major orthopedic surgeries.	Blood cell diseases	Blood cell diseases	Blood cell diseases
Typically 15 minutes or less.	Time to results 65 seconds displayed, printed and or transmitted to LIS or EMR	60 seconds displayed, printed, transmitted to LIS or EMR	Time to results 45 seconds displayed, printed and or transmitted to LIS or EMR
Up to 5 single-cartridge tests per instrument per hour.	Max throughput: Open tube 60 samples per hour. Closed tube 50 samples per hour	up to 60 samples/hour	80 samples/hour; random continuous access of the autoloader
Automated system with fully sealed cartridge and no moving mechanical parts used as part of its sensing components. Features include robust internal quality control checks at power-on; when a new cartridge is inserted; and every 8 hours.	Samples are introduced thru the Sample Tube holder. QC-RT is a Peer Group QC Program that is available to HORIBA customers and provides real-time QC for each analyzer.	Samples are introduced thru the Sample Tube holder. QC-RT is a Peer Group QC Program that is available to HORIBA customers and provides real-time QC for each analyzer.	Has an autoloader that can handle 10 racks of 10 tubes each at one time. You can continue to add sample racks. You can interrupt the Sample run and introduce a stat sample in the STAT sample tube holder.
30 minutes to 1 hour	1 day	1.5 days	2 days
Hotline and technical support Monday to Friday, 9:00 am to 5:00 pm EST, with emergency telephone/pager support 24/7. Additional full service options available.	24/7 technical hotline support; field service support onsite Monday through Friday, 8:00am to 5:00pm	24/7 technical hotline support; field service support onsite Monday through Friday, 8:00am to 5:00pm	24/7 technical hotline support; field service support onsite Monday through Friday, 8:00am to 5:00pm
Closed cartridge system uses ultrasound to measure the shear modulus of whole blood during coagulation, allowing for accurate estimation of the relative contributions of platelets and fibrinogen to clot stiffness.	An integrated analyzer with printer, barcode reader and virtual keyboard with a Color Touch screen Connectivity with the LiteDM Patient Data Management System. "A Completely interfaced lab on one Bench"	MDSS. Precision pipetting, No shear valve, no maintenance, reduces sample volume, reduces clogging. DHSS. Ensures accurate cell by cell counting, flow cell with focused flow impedance, cytochemical staining and optical light scatter.	MDSS Precision pipetting, no shear valve, no maintenance, reduces sample volume, reduces clogging. DHSS Ensures accurate cell by cell counting, Flow cell with focused flow impedance, cytochemical staining and optical light scatter.

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Hematology & Coag Analyzers

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1. What is the brand name of your company's hematology and/or coag analyzer?	Lite (DM) Patient Data Management System	NEO Iris	HemoScreen
2. What is the latest version of your named analyzer; what year was this version first released to market?	Lite (DM) USA 2013 FDA Class 1 Product Code OUG Medical Device Data System exempt from listing and registration	6/12/20	2018
3. Specify the authorizing agency, type, and year of the product's regulatory authorizations.	Class 1 Medical device for data	FDA 510(k)	CE-Mark, 2013; FDA 510(k), 2018; TGA, 2020
4. What are the dimensions of the named product?	9" x 10" x 10"	73.2" H x 86.6" W x 35.4" D	10.2" x 6.9" x 11.8"
5. What is the intended use or primary function of the product?	Acts as middleware allowing the lab to connect their chemistry, hematology, immunoassay, and urinalysis analyzers to the LiteDM.	The NEO Iris is designed to automate standard immunohematology assays using a microplate-based platform.	Point-of-care CBC testing
6. What types of specimen/sample does the product employ?	Handles test results for any sample	Whole blood and plasma	One drop of capillary or venous blood
7. What types of diseases, conditions, or analytes do tests performed on the analyzer detect?	N/A	ABO grouping and Rh (D) typing, detection/identification of IgG red blood cell antibodies, compatibility testing, red blood cell phenotyping, and antigen screening	HemoScreen analyzes 20 standard blood count parameters, delivering full and accurate CBC results
8. Under ideal conditions, what is the time to first result; how are the test results made available?	With LiteDM within 1 minute of processing samples	ABORH & Pool Cell Screen is 32 min.; Antibody Id is 30 min.; Weak D is 27.5 min.; IgG Crossmatch is 37.4 min.; DAT is 18 min.; CMV is 23.1 min.	The test takes 5 minutes and can be performed by virtually anyone. Test results are displayed on the interactive, user-friendly screen.
9. What are the product's maximum capacity and throughput under ideal conditions?	Storage is at least 100,000 sample results from a variety of medical devices stored under each patient's medical record and transmitted to either EMR or LIS	Up to 224 samples; multiple linear racks of 16 samples each; continuous load and unload via LED user interface	11 x 5-part differential CBC per hour or 20 x 3-part diff
10. Briefly describe any automation or connectivity features or options that pertain to the product.	The majority of chemistry, hematology, immunoassay and urinalysis analyzers can connect to the LiteDM. EMR and LIS connections are available.	Dynamic workflow and resource handling; Bi-directional interface; Serial RS232 or LAN; enhanced data management with ImmULINK; Automated washer with aspirate and dispense verification; Plate centrifuge & plate shaker for full or partial microplates	HemoScreen is autocalibrated due to lab-on-a-cartridge technology, and enables autodetection of specimens by proprietary machine vision algorithms. .
11. What is the typical training time for the product?	1 day		1 hour
12. What types of technical support are available?	24/7 Technical Hotline support, Field Service support on-site M-F 8-5	Technical support available 24/7 and highly secure and compliant remote support through Blut_Direct.	Online training, remote diagnostics and remote intervention, remote application support, and local technical support
13. What capabilities, features, or accessories distinguish this product from others on the market?	Ability to connect up to four different analyzers. All HORIBA Medical analyzers can be connected with the following 3rd party medical devices: Abaxis Piccolo Xpress, Tosoh AIA 360, Quidel Triage, Siemens Clinitek Status, Mckesson 120.	Is Immucor's most productive, fully-automated blood bank instrument. It provides efficiencies with high type and screen throughput. With linear sample and reagent racks for true continuous access, STAT capabilities and dynamic workflow management tool to run any test, in any order, at any time.	Imaging flow cytometry: a novel technology combining ul sample volumes, high speed microscopic imaging and morphological classification by AI. Single use cartridges contain all reagents and the sample. The analyzer is maintenance free, and portable without need for calibration..

	Scopio Labs	Siemens Healthineers	Siemens Healthineers
Hematology & Coag Analyzers	Tel Aviv, Israel +972 50 272 7929 lianne.trantz@scopiolabs.com www.scopiolabs.com	Tarrytown, NY 469-390-7319 sheryl.kirk@siemens-healthineers.com www.siemens-healthineers.us	Tarrytown, NY 469-390-7319 sheryl.kirk@siemens-healthineers.com www.siemens-healthineers.us
1. What is the brand name of your company's hematology and/or coag analyzer?	Scopio X100 series	Advia 2120i	Advia 360 Hematology System
2. What is the latest version of your named analyzer; what year was this version first released to market?	Scopio X100 - 2021	2008 US	2015 US
3. Specify the authorizing agency, type, and year of the product's regulatory authorizations.	CE mark, 2020 FDA 510(k), 2020	FDA 510(k) 2017 latest RoHS compliant	FDA 510(k) 2011
4. What are the dimensions of the named product?	12.5" x 14" x 15"	33.8" x 31.9" x 26.8" without autosampler; 33.8" x 55.5" x 26.8" with autosampler	14.4 in x 12.5 in x 19.7 in
5. What is the intended use or primary function of the product?	Locate and display images of white cells, red cells, and platelets acquired from peripheral blood smears to conduct a WBC differential, RBC morphology evaluation, and platelet estimation.	Diagnosis, patient monitoring	Diagnosis, patient monitoring
6. What types of specimen/sample does the product employ?	Whole blood	Cerebrospinal, pericardial, peritoneal, or pleural fluids; whole blood.	Whole blood
7. What types of diseases, conditions, or analytes do tests performed on the analyzer detect?	Hematological	Complete blood count parameters Baso, CHCM, CHCMr, CHr, Eos, Hb, Hct, HDW, LUC%, Lymph, MCH, MCHC, MCV, MCVr, Monos, MPV, Neu %, PLT, RBC, RDW, retic %, and WBC; cerebrospinal fluid parameters cellular Hgb, Lymph, MN, Monos, Neu, PMN, RBC, and WBC	Identifies and enumerates the following parameters, including 3-part WBC-differential: WBC, LYM, MID, GRA, LYM%, MID%, GRA%, RBC, MCV, HCT, HGB, MCH, MCHC, PLT, MPV
8. Under ideal conditions, what is the time to first result; how are the test results made available?	Time between triggering a scan and viewing the results in the full-field PBS application is approximately 3-7 minutes, depending on selected scan mode.	30 seconds; results viewable on instrument monitor or through laboratory information system.	60 seconds; results viewable on instrument monitor or through laboratory information system
9. What are the product's maximum capacity and throughput under ideal conditions?	15-40 slides/h for complete differential (200 WBC+RBC+PLT) depending on analyzer	120 complete blood count with differential per hour	60 complete blood count with differential per hour
10. Briefly describe any automation or connectivity features or options that pertain to the product.	A full-field digital image created at 100X resolution with automated end to end sample analysis. Built-in barcode reader. Secure browser-based remote connectivity from any location. Seamless LIS integration. Self-service automated troubleshooting.	Connection available to Aptio lab automation; automated daily maintenance; onboard specimen detection; onboard troubleshooting guides.	Bidirectional laboratory information system communication: integrated barcode reader for sample positive ID; integrated ticket printer.
11. What is the typical training time for the product?	3 hours	1 week operator training	1 day
12. What types of technical support are available?	Self-service troubleshooting triggered automatically by the device; 24/7 off-site technical support; application specialist; local technical support onsite as necessary	24/7/365 technical support	24/7/365 technical support
13. What capabilities, features, or accessories distinguish this product from others on the market?	Includes full-field image of all clinical areas of interest including feathered edge, adaptive monolayer identification, WBC detection and pre-classification into 16 classes, RBC morphology evaluation from 1000 FOVs, PLT pre-estimation from 10 FOVs, real-time review and collaboration from anywhere.	Detection of cellular Hgb, CHCM, and CHr is unique to Advia; multispecies software for research and veterinary applications.	Measures 16 parameters including 3-part white blood cell differential; efficient manual sampling of open and closed tubes; 60 samples per hour, volume as low as 100 µL

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Hematology & Coag Analyzers

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1. What is the brand name of your company's hematology and/or coag analyzer?
2. What is the latest version of your named analyzer; what year was this version first released to market?
3. Specify the authorizing agency, type, and year of the product's regulatory authorizations.
4. What are the dimensions of the named product?
5. What is the intended use or primary function of the product?
6. What types of specimen/sample does the product employ?
7. What types of diseases, conditions, or analytes do tests performed on the analyzer detect?
8. Under ideal conditions, what is the time to first result; how are the test results made available?
9. What are the product's maximum capacity and throughput under ideal conditions?
10. Briefly describe any automation or connectivity features or options that pertain to the product.
11. What is the typical training time for the product?
12. What types of technical support are available?
13. What capabilities, features, or accessories distinguish this product from others on the market?

Advia 560 Hematology System	Sysmex XN-series analyzers	Werfen
2015 US	2012	ACL TOP Family 50 Series Hemostasis Testing Systems
FDA 510(k) 2011	FDA 510(k) 2012	FDA 510K (2016)
52 (h) x 41 (w) x 49 (d) cm; 20 (h) x 16 (w) x 19 (d) in	Varies by configuration	(29" x 32" x 33"--ACL TOP 350) (29" x 43" x 35"--ACL TOP 550) (29" x 60" x 35"-- ACL TOP 750)
Diagnosis, patient monitoring	Whole blood screening device for complete blood count and reticulocyte counting.	Diagnosis, patient monitoring, therapeutic drug monitoring.
Whole blood	Whole blood	Plasma
Identifies and enumerates the following parameters, including 5-part differential with two histograms and scattergrams for RBC and PLT: BASO, WBC, LYM, MON, NEU, EOS, BAS, LYM%, MON%, NEU%, EOS%, BAS%, RBC, HCT, MCV	Blood disorders	Hemophilia, Von Willebrand disease, clotting factor deficiencies, hypercoagulate states, deep venous thrombosis.
60 seconds; results viewable on instrument monitor or through laboratory information system	Varies by configuration	<3min Results appear on screen, transmitted to laboratory information system.
60 complete blood count with differential per hour	100 per hour per module, varies by configuration	ACL TOP 350 110 tests per hour ACL TOP 550 240 tests per hour ACL TOP 750 360 tests per hour
Bidirectional laboratory information system communication: integrated barcode reader for sample positive ID; integrated ticket printer. Optional external windows compatible printer.	Scalable automation configurations offer connectivity to third-party vendor total lab automation tracks, Bio-Rad Variant II Turbo Link A1c analyzer. All systems feature remote diagnostic capability, real-time quality control, and troubleshooting.	Specialized automation workcell that integrates all phases of hemostasis testing for optimal testing. All ACL TOP Family 50 Series systems are fully automated, equipped with liquid level sensing, integrated barcode for true sample detection.
1 day	Varies by configuration	1 week operator training.
24/7/365 technical support	Remote and onsite support	24/7 comprehensive customer service and technical support
60 samples per hour, volume as low as 110µL; Laser light scatter technology for 5-part WBC differential; impedance method for CBC: WBC (80), RBC, and PLT (70); light absorbance for HGB measurement/20 parameters; aids in interpreting disease state information with 2 scattergrams and 2 histograms per result.	Scalable automation with flexibility to meet the needs of any laboratory.	ACL TOP Family 50 Series System offers unique features : tube fill height check, aspiration pressure check, test feasibility feature, detection of interfering substances, integrated barcode reader, HemoHub intelligent data manager.